# State of Rhode Island and Providence Plantations Contract Offer RIVIP GENERATED BIDDER CERTIFICATION COVER FORM

**SECTION 1 - VENDOR INFORMATION** 

**Bid/RFP Number:** 

7449145A7

Bid/RFP Title:

ARMORY OF MOUNTED COMMANDS BUILDING, HVAC RENOVATION, MILITIA - ADDENDL

Opening Date & Time:

11/29/2011

2:30 PM

RIVIP Vendor ID #:

1979

**Vendor Name:** 

Cam Hvac & Construction, Inc.

Address:

116 LYDIA ANN ROAD

SMITHFIELD, RI 02917

USA

Telephone:

(401) 232-7230

Fax:

(401) 232-7290

E-Mail:

cathy@camhvac.com

**Contact Person:** 

Catherine S. Morra

Title:

Secretary

R.I. Foreign Corp #:

#### \*\*\*NOTICE TO VENDORS\*\*\*

Effective January 1, 2011 all public works project related bids or proposals exceeding one million (\$1,000,000) dollars are required to include a "public copy". All agency contract solicitations, requests for proposals, invitations for bids, etc. shall state that any bid or proposal that exceeds one million (\$1,000,000) dollars must include a copy to be available for public inspection upon the opening of the bids. Any bid or proposal in excess of one million (\$1,000,000) dollars which does not include a copy for public inspection shall be deemed to be non-responsive. For further information, please see R. I. Gen. Laws §37-2-18 (P.L. 221) http://www.rilin.state.ri.us/PublicLaws/law10/law10221.htm and Purchasing Rules & amendment at http://www.purchasing.ri.gov/Notices2.aspx. See Question #11 below for further instructions regarding RIDOT Highway and Bridge Construction projects.

In addition, the Division of Purchases has promulgated proposed regulations pursuant to R.I. Gen. Laws § 37-2-18 that implements the "public copy" requirement. Public hearing on the proposed regulations was held on Friday, December 17, 2010. The proposed regulations became final on January 11, 2011. For further information please visit www.sos.ri.gov.

NOTE: AWARD OF CONTRACTS AND PURCHASE ORDERS SHALL BE SUBJECT, AT THE DISCRETION OF THE PURCHASING AGENT, TO THE OFFEROR COMPLETING AN ON-LINE RIVIP REGISTRATION at www.purchasing.ri.gov. It is THE RESPONSIBILITY OF THE VENDOR to make on-line corrections/updates using the Vendor maintenance program on the RI Division of Purchases Web Site.

#### **SECTION 2 - REQUIREMENTS**

ALL OFFERS ARE SUBJECT TO THE REQUIREMENTS, PROVISIONS AND PROCEDURES CONTAINED IN THIS THREE-PAGE CERTIFICATION FORM. Offerors are expected to READ, SIGN and COMPLY with all requirements. Failure to do so may be grounds for disqualification of the offer contained herein.

#### Section 2.1 - RULES FOR SUBMITTING OFFERS

2.1A. This CERTIFICATION FORM MUST BE ATTACHED IN ITS ENTIRETY TO THE FRONT OF THE OFFER and shall be considered an integral part of each offer made by a vendor to enter into a contract with the State of Rhode Island, Division of Purchases. As such, submittal of the entire Bidder Certification Cover Form, signed by a duly authorized representative of the offeror attesting that he/she (1) has read and agrees to comply with the requirements set forth herein and (2) to the accuracy of the information provided and the offer extended, is a mandatory part of any contract award.

To assure that offers are considered on time, each offer must be submitted with the specific Bid/RFP/LOI number (provided above), date and time of opening marked in the upper left hand corner of envelope. Each bid/offer must be submitted in separate sealed envelopes.

A complete, signed (in ink) offer package, must be delivered to the Division of Purchases (via any mail or messenger service) by the time and date specified for the opening of responses in a sealed envelope.

Revised: 03/21/2011

RIVIP Certification Form Page 1 of 3

Bids must be submitted on the RI bid solicitation forms provided, indicating brand and part numbers of items offered, as appropriate. Bidders must submit detailed cuts and specs on items offered as equivalent to brands requested WITH THE OFFER. Bidders must be able to submit samples if requested.

Mail To: Division of Purchases, One Capitol Hill, Second Floor, Providence, RI 02908-5855.

Documents misdirected to other State locations or which are not present in the Division of Purchases at the time of opening for whatever cause will be deemed to be late and will not be considered. For the purposes of this requirement, the official time and date shall be that of the time clock in the Division of Purchases. Postmarks shall not be considered proof of timely submission.

- 2.1B. RIVIP SOLICITATIONS. To assure maximum access opportunities for users, public bid/RFP solicitations shall be posted on the RIVIP for a minimum of seven days and no amendments shall be made within the last five days before the date an offer is due. Except when access to the Web Site has been severely curtailed and it is determined by the State Purchasing Agent that special circumstances preclude extending a solicitation due date, requests to mail or fax hard copies of solicitations will not be honored. When the result of an Internet solicitation is unsuccessful, the State of Rhode Island will cancel the original solicitation and resolicit the original offer directly from vendors.
- 2.2. PRICING. Offers are irrevocable for sixty (60) days from the opening date (or such other extended period set forth in the solicitation) and may not be withdrawn, except with the express permission of the State Purchasing Agent. All pricing will be considered to be firm and fixed unless otherwise indicated. The State of Rhode Island is exempt from Federal excise taxes and State Sales and Use Taxes. Such taxes shall not be included in the bid price. PRICES QUOTED ARE FOB DESTINATION.
- 2.3. DELIVERY and PRODUCT QUALITY. All offers must define delivery dates for all items; if no delivery date is specified, it is assumed that immediate delivery from stock will be made. The contractor will be responsible for delivery of materials in first class condition. Rejected materials will be at vendor's expense.
- 2.4. PREVAILING WAGE, OSHA and APPRENTICESHIP.
- 2.4.1 Prevailing Wage and OSHA Safety Training Requirements. The provisions of the State labor laws and OSHA Safety Training, including but not limited to Rhode Island General Laws 37-13-1 et seq. and 28-20-1 et seq., shall apply for all public works contracts. Prevailing wage rates are posted in the information section of the RIVIP. The RI Department of Labor and Training should be contacted for regulatory requirements.
- 2.4.2 (a) Apprenticeship. Rhode Island General Laws §37-13-3.1 requires all general contractors and subcontractors who perform work on any public works contract awarded by the state valued at one million dollars (\$1,000,000) or more shall employ apprentices required for the performance of the awarded contract. The number of apprentices shall comply with the apprentice to journeyman ratio for each trade approved by the apprenticeship council of the department of labor and training.
- 2.4.2(b) In addition to executing this certification, the general contractor shall be responsible for requiring that all subcontractors on the awarded project certify their compliance with R.I. Gen. Laws §37-13-3.1 prior to allowing the subcontractor to commence work on the awarded project. The general contractor shall be responsible for submitting the subcontractors compliance certification to the Division of Purchases after the contracts are finalized between the contractor and subcontractor.
- 2.5. PUBLIC RECORDS. Offerors are advised that all materials submitted to the State for consideration in response to this solicitation will be considered without exception to be Public Records pursuant to Title 38 Chapter 2 of the Rhode Island General Laws, and will be released for inspection immediately upon request once an award has been made. Offerors are encouraged to attend public bid/RFP openings to obtain information; however, bid/RFP response summaries may be reviewed after award(s) have been made by using the RIVIP at any time or appearing in person at the Division of Purchases Mondays through Fridays between 8:30 a.m. and 3:30 p.m. Telephone requests for results will not be honored. Written requests for results will only be honored if the information is not available on the RIVIP.

#### **SECTION 3 - AWARD DETERMINATION**

Award will be made to the responsive and responsible offeror quoting the lowest net price in accordance with specifications, for any individual item(s), for major groupings of items, or for all items listed, at the State's sole option.

- 3.1. BID SURETY. Where bid surety is required, bidder must furnish a bid bond or certified check for 5% of the bid total with the bid, or for such other amount as may be specified. Bids submitted without a required bid surety will not be considered.
- 3.2. SPECIFICATIONS. Unless specified "no substitute," product offerings equivalent in quality and performance will be considered (at the sole option of the State) on the condition that the offer is accompanied by detailed product specifications. Offers which fail to include alternate specifications may be deemed nonresponsive.

#### **SECTION 4 – CONTRACT PROVISIONS**

#### 4.1. VENDOR AUTHORIZATION TO PROCEED.

- 4.1A. When a purchase order, change order, contract/agreement or contract/agreement amendment is issued by the RI Division of Purchases, no claim for payment for services rendered or goods delivered contrary to or in excess of the contract terms and scope shall be considered valid unless the vendor has obtained a written change order or contract amendment issued by the Division of Purchases PRIOR TO delivery.
- 4.1B. Any offer, whether in response to a solicitation for proposals or bids, or made without a solicitation, which is accepted in the form of an order OR Pricing Agreement made in writing by the Purchasing Agent, or a state official with purchasing authority delegated by the Purchasing Agent, shall be considered a binding contract.
- 4.2. REGULATIONS, GENERAL TERMS AND CONDITIONS GOVERNING STATE CONTRACTS. This solicitation and any contract or purchase order arising from it are issued in accordance with the specific requirements described herein, and the State's Purchasing Laws and Regulations and other applicable State Laws. The Regulations, General Terms and Conditions are incorporated into all state contracts. These regulations and basic information on How To Do Business with the State of Rhode Island are posted on the Rhode Island Vendor Information Program Website (www.purchasing.ri.gov).
- 4.2A. ARRA SUPPLEMENTAL TERMS AND CONDITIONS. Contracts and sub-awards funded in whole or in part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto, such contracts and sub-awards, shall be subject to the Supplemental Terms and Conditions For Contracts and Sub-awards Funded in Whole or in Part by the American Recovery and Reinvestment Act of 2009. Pub.L.No. 111-5 and any amendments thereto located on the Division of Purchases website at www.purchasing.ri.gov.
- 4.3. EQUAL EMPLOYMENT OPPORTUNITY. Compliance certificate and agreement procedures will apply to all awards for supplies or services valued at \$10,000 and more. Minority Business Enterprise policies and procedures, including subcontracting opportunities as described in Title 37 Chapter 14.1, of the Rhode Island General Laws, also apply.

Revised: 3/21/11 RIVIP Certification Form Page 2 of 3

- 4.4. PERFORMANCE BONDS. Where indicated, successful bidder must furnish a 100% performance bond and labor and payment bond for contracts subject to Title 37 Chapters 12 and 13 of the Rhode Island General Laws. All bonds must be furnished by a surety company authorized to conduct business in the State of Rhode Island. Performance bonds must be submitted within 21 calendar days of the issuance of a tentative notice of award.
- 4.5. DEFAULT and NON-COMPLIANCE. Default and/or non-compliance with the RIVIP requirements and any other aspects of the award may result in withholding of payment(s), contract termination, debarment, suspension, or any other remedy necessary that is in the best interest of the state.
- 4.6. COMPLIANCE. Vendor must comply with all applicable federal, state and local laws, regulations and ordinances.
- 4.7. SPRINKLER IMPAIRMENT AND HOT WORK. The Contractor agrees to comply with the practices of the State's insurance carrier for sprinkler impairment and hot work. Prior to performing any work, the Contractor shall obtain the necessary information for compliance from the Risk Management Office at the Department of Administration or the agency for which work will be performed.

# **SECTION 5 - CERTIFICATIONS AND DISCLOSURES** ALL CONTRACT AWARDS ARE SUBJECT TO THE FOLLOWING DISCLOSURES & CERTIFICATIONS

	Offerors must respond to every disclosure statement. A person authorized to enter into contracts must sign the offer and attest to the accuracy of all statements.
Indicate	e Yes (Y) or No (N):
<u>N</u>	1. Has your firm (or any principal) been subject to any of the following findings by the Federal Government, the State of Rhode Island or any other jurisdiction? Suspension, Debarment, Indictment, Criminal Conviction. CIRCLE APPROPRIATE ITEM(S).
<u>N</u>	2. Has your firm (or any principal) been fined more than \$5000 for a single violation by the Rhode Island Department of Environmental Management for violation of Rhode Island Wetlands law?
<u>Y</u>	3. I/we certify that I/we will immediately disclose, in writing, to the Chief Purchasing Officer any potential conflict of interest, which may occur during the course of the engagement authorized pursuant to this contract.
<u>Y</u> Y	4. I/we acknowledge that, in accordance with Chapter 37-2-54(c) of the Rhode Island General Laws "no purchase or contract shall be binding on the state or any agency thereof unless approved by the Department [of Administration] or made under general regulations which the Chief Purchasing Officer may prescribe", including change orders and other types of contracts and under State Purchasing Regulation 8.2.1.1.2, "any alleged oral agreement or arrangements made by a bidder or contractor with any agency or an employee of the Office of Purchases may be disregarded and shall not be binding on the state".
	5. I/we certify that the above vendor information is correct and complete.
<u>Y</u>	6. I/we certify that I/we or my/our firm possesses all licenses required by Federal and State laws and regulations as they pertain to the requirements of the solicitation and offer made herein and shall maintain such required license(s) during the entire course of the contract resulting from the offer contained herein and should my/our license lapse or be suspended, I/we shall immediately inform the Rhode Island State Purchasing Agent in writing of such circumstance.
<u>Y</u>	7. I/we certify that I/we will maintain required insurance during the entire course of the contract resulting from the offer contained herein and should my/our insurance lapse or be suspended, I/we shall immediately inform the Rhode Island State Purchasing Agent in writing of such circumstance.
<u>Y</u>	8. I/we certify that I/we understand that falsification of any information herein or failure to notify the Rhode Island State Purchasing Agent as certified herein may be grounds for suspension, debarment and/or prosecution for fraud.
Y	9. I/we acknowledge that the provisions and procedures set forth in this three-page form apply to any contract arising from this offer.
<u>Y</u>	10. I/we acknowledge that I/we understand the State's Purchasing Laws (37-2 of the General Laws of Rhode Island) and Purchasing Regulations and General Terms and Conditions available at the Rhode Island Division of Purchases Website (www.purchasing.ri.gov) apply as the governing conditions for any contract or purchase order I/we may receive from the State of Rhode Island, including the offer contained herein.
_Y_	11. NEW REQUIREMENT* - IMPORTANT!!! I/we hereby acknowledge that I/we understand that effective January 1, 2011 all public works related project bids or proposals exceeding One Million Dollars (\$1,000,000), inclusive of all proposed alternates, must include a "public copy" as required by R.I. Gen. Laws § 37-2-18 and the "Rules, Regulations and General Conditions of Purchases". It is further understood

ic bd that any bid or proposal in excess of One million Dollars (\$1,000,000) which does not include a copy for public inspection shall be deemed to be non-responsive.

RIDOT Highway and Bridge Public Works related projects utilizing Quest Lite program only - Effective immediately, submission to the Division of Purchases of a duplicate original of a vendor's Quest Lite compatible electronic copy on a readable compact disk shall satisfy the statutory "public copy" requirements. Quest Lite software is defined in the Division of Purchases "Rules, Regulations and General Conditions of Purchases" §12.102.05 (Preparation of Proposal), as adopted on December 15, 2010 and January 11, 2011.

For further information, please see R.I Gen. Laws § 37-2-18 and specific instructions at www.purchasing.ri.gov.

IF YOU HAVE ANSWERED "YES" TO QUESTIONS #1-2 OR IF YOU ARE UNABLE TO CERTIFY YES TO ITEMS #3-11 OF THE FOREGOING, PROVIDE DETAILS/EXPLANATION BELOW AND/OR IN AN ATTACHED STATEMENT. INCOMPLETE CERTIFICATION FORMS SHALL BE GROUNDS FOR DISQUALIFICATION OF OFFER.

Signature below commits vendor to the attached offer and certifies (1) that the offer has taken into account all solicitation amendments, (2) that the above statements and information are accurate and that vendor understands and has complied with the requirements set forth herein. When delivering offers in person to One Capitol Hill, vendors are advised to allow at least one hour additional time for clearance through security checkpoints.

Cotherines Monra Sec.	Date_	NOVEMBER 29,	2011
Vendor's Signature (Person authorized to enter into contracts; signature must be in ink.)			

CATHERINE S. MORRA, SECRETARY

Print Name and Title of company official signing offer

Revised: 3/21/11

AMC Building HVAC Renovation Army National Guard Providence, Rhode Island

#### SECTION 00300

BID FORM

Date: NOVEMBER 29, 2011

To:

The Department of Administration

Office of Purchases One Capitol Hill

Providence, Rhode Island 02908

Project:

AMC Building HVAC Renovation

Army National Guard 1051 North Main Street Providence, RI 02908

Submitted By: CAM HVAC & CONSTRUCTION INC.

(Include Bidder's

Address, Tel., Fax, 116 LYDIA ANN ROAD, SMITHFIELD, RI 02917

and License No.

if Applicable) 401-232-7230 401-232-7290-FAX

#### 1.1 BID

Having examined the Place of the Work and all matters referred to in the "Instructions to Bidders" and "Supplementary Instructions to Bidders", and in the Contract Documents prepared by the Engineer, Loureiro Engineering Associates, Inc., for the above mentioned project, we the undersigned, hereby propose to enter into Contract to perform the Work for the sum of

THREE MILLION THREE HUNDRED AND FIFTY-SIX THOUSAND DOLLARS (Written and Numerically) \$3,356,000.00

#### 1.2 ACCEPTANCE

This Bid shall be irrevocably open to acceptance for 60 days from the Bid closing date. If this Bid is accepted by the Owner within 60 days, we will:

and the state of the same

Execute the Agreement subject to compliance with required State regulatory agency approvals as described in the "Invitation to Bidders". Furnish the required bonds in compliance with amended provisions of the "Instructions to Bidders". Commence Work upon receipt of Purchase Order.

If this Bid is accepted within 60 days, and we fail to commence the Work, or we fail to provide the required bond(s), the security deposit shall be forfeited as damages to the Owner by reason of our failure, limited in amount to the lesser of the value of the security deposit, or of the difference between this Bid and the Bid upon which the Contract is signed.

In the event our Bid is not accepted within 60 days, the required security deposit shall be returned to the undersigned, in compliance with the provisions of the "Instructions to Bidders", unless a mutually satisfactory arrangement is made in writing for its retention and validity for an extended period of time.

#### 1.3 CONTRACT TIME

If this Bid is accepted, we will achieve Substantial Completion of the work in the time frame specified in Section 00020 Invitation to Bid upon receipt of a Purchase Order.

#### 1.4 ADDENDA

The following Addenda have been received. The noted modifications to the Bid Documents have been considered and all costs are included in the Bid Sum.

ADDENDUM NO. 4. DATED ADDENDUM NO 4 DATED 91/14/11

included in the bld bam.	ADDENDON NO. 4, DATED II/14/II
Addendum No. 1, dated 11/2/11	ADDENDUM NO. 5 DATED 11/18/11
Addendum No.2, dated 11/4/11	ADDENDUM NO. 6 DATED 11/23/11
ADDENDUM NO. 3 DATED 11/9/11	ADDENDUM NO.7 DATED 11/23/11
BID FORM SIGNATURES //	

Title: SECRETARY

Corporate Seal:

END OF SECTION



# **BID BOND**

SURETY:

#### **CONTRACTOR:**

(Name, legal status and address)

CAM HVAC & Construction, Inc. 116 Lydia Ann Road Smithfield, RI 02917

North American Specialty Insurance Company 475 N. Martingale Road, Suite 850

Schaumburg, IL 60173

**OWNER:** 

(Name, legal status and address)

State of Rhode Island

**BOND AMOUNT:** Five percent (5%) of the amount bid (5% of the amount bid)

**PROJECT:** 

(Name, location or address, and Project number, if any)

RIANG AMC Building HVAC Improvement.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surely's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

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(Streety

Signed and sealed this 29th day of November, 2011.

(Witness)

AC & Construction, In

ATHERINE S. MORRA.

North American Specialty Insurance Company

Erin L. Bennett, Attorney-in-Fact

(Seal)

#### NAS SURETY GROUP

# NORTH AMERICAN SPECIALTY INSURANCE COMPANY WASHINGTON INTERNATIONAL INSURANCE COMPANY

#### GENERAL POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, THAT North American Specialty Insurance Company, a corporation duly organized and existing under laws of the State of New Hampshire, and having its principal office in the City of Manchester, New Hampshire, and Washington International Insurance Company, a corporation organized and existing under the laws of the State of New Hampshire and having its principal office in the City of Schaumburg, Illinois, each does hereby make, constitute and appoint:

KIMBERLEY S. CONNOLLY, JAMES B. NELSON, JANICE D. DRURY, ABIGAIL E. FAY, BETTE A. BOTTICELLO, CRAIG H. MEEKER, ERIN L. BENNETT, LEYNA M. TREMBLAY and DANIELLE M. BECHARD JOINTLY OR SEVERALLY Its true and lawful Attorney(s)-in-Fact, to make, execute, seal and deliver, for and on its behalf and as its act and deed, bonds or other writings obligatory in the nature of a bond on behalf of each of said Companies, as surety, on contracts of suretyship as are or may be required or permitted by law, regulation, contract or otherwise, provided that no bond or undertaking or contract or suretyship executed under this authority shall exceed the amount of: FIFTY MILLION (\$50,000,000.00) DOLLARS This Power of Attorney is granted and is signed by facsimile under and by the authority of the following Resolutions adopted by the Boards of Directors of both North American Specialty Insurance Company and Washington International Insurance Company at meetings duly called and held on the 24th of March, 2000: "RESOLVED, that any two of the Presidents, any Managing Director, any Senior Vice President, any Vice President, any Assistant Vice President, the Secretary or any Assistant Secretary be, and each or any of them hereby is authorized to execute a Power of Attorney qualifying the attorney named in the given Power of Attorney to execute on behalf of the Company bonds, undertakings and all contracts of surety, and that each or any of them hereby is authorized to attest to the execution of any such Power of Attorney and to attach therein the seal of the Company; and it is FURTHER RESOLVED, that the signature of such officers and the seal of the Company may be affixed to any such Power of Attorney or to any certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be binding upon the Company when so affixed and in the future with regard to any bond, undertaking or contract of surety to which it is attached." By ven P. Anderson, President & Chief Executive Officer of Washington International Insurance Company & Senior Vice President of North American Specialty Insurance Company By David M. Layman, Senior Vice President of Washington International Insurance Company & Vice President of North American Specialty Insurance Company IN WITNESS WHEREOF, North American Specialty Insurance Company and Washington International Insurance Company have caused their official seals to be hereunto affixed, and these presents to be signed by their authorized officers this 15th day of 2011 North American Specialty Insurance Company Washington International Insurance Company State of Illinois County of Cook On this 15th day of September 20 11, before me, a Notary Public personally appeared Steven P. Anderson, President and CEO of Washington International Insurance Company and Senior Vice President of North American Specialty Insurance Company and David M. Layman, Senior Vice President of Washington International Insurance Company and Vice President of North American Specialty Insurance Company, personally known to me, who being by me duly sworn, acknowledged that they signed the above Power of Attorney as officers of and acknowledged said instrument to be the voluntary act and deed of their respective companies. OFFICIAL SEAL D JILL NELSON NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES:06/03/12 I, James A. Carpenter , the duly elected\_ Assistant Secretary of North American Specialty Insurance Company and Washington International Insurance Company, do hereby certify that the above and foregoing is a true and correct copy of a Power of Attorney given by said North American Specialty Insurance Company and Washington International Insurance Company, which is still in full force and effect. IN WITNESS WHEREOF, I have set my hand and affixed the seals of the Companies this 29th day of November 20 11

James A. Carpenter, Vice President & Assistant Secretary of Washington International Insurance Company & North American Specialty Insurance Company

#### Client#: 57553

ACORD.

# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 11/28/2011

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	TOO TOO TO THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OWNER OF THE OWNER	CONTACT Maria Barnowski				
Starkweather & Shepley		PHONE (A/C, No, Ext): 401 435-3600	01 431-9326			
PO Box 549		E-MAIL ADDRESS: mbarnowski	1,000			
Providence, RI 02901-0549 401 435-3600		INSURER(S) AFFORDIN	NAIC#			
		INSURER A: Travelers Insurance Co	25674			
INSURED	0.0	INSURER B :				
	& Construction Inc.	INSURER C:				
116 Lydia Ann		INSURER D :				
Smithfield, RI	02917	INSURER E :				
		INSURER F:				
COVERAGES	CERTIFICATE NUMBER:	REVIS	ION NUMBER:			

COVERAGES

CERTIFICATE NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS,

EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR POLICY EFF POLICY EXP (MM/DD/YYYY) LIMITS TYPE OF INSURANCE **POLICY NUMBER** GENERAL LIABILITY 08/02/2011 08/02/2012 EACH OCCURRENCE \$1,000,000 Y CO8005N317 Α DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000 X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR MED EXP (Any one person) \$5,000 \$1,000,000 X Required by Contract PERSONAL & ADV INJURY s2,000,000 or Written Agreement GENERAL AGGREGATE \$2,000.000 GEN'L AGGREGATE LIMIT APPLIES PER: PRODUCTS - COMP/OP AGG POLICY X PRO-LOC 08/02/2011 08/02/2012 (COMBINED SINGLE LIMIT **AUTOMOBILE LIABILITY** BA8016N749 £1,000,000 BODILY INJURY (Per person) ANY AUTO ALL OWNED AUTOS SCHEDULED BODILY INJURY (Per accident) \$ AUTOS NON-OWNED AUTOS PROPERTY DAMAGE (Per accident) \$ HIRED AUTOS \$ UMBRELLA LIAB 08/02/2011 08/02/2012 EACH OCCURRENCE \$10,000,000 A CUP9492N309 X X OCCUR **EXCESS LIAB** \$10,000,000 AGGREGATE CLAIMS-MADE X RETENTION \$10000 DED WORKERS COMPENSATION 08/02/2011 08/02/2012 X WC STATU-OTH-ER A **UB8025N943** AND EMPLOYERS' LIABILITY
ANY PROPRIETOR/PARTNER/EXECUTIVE
OFFICER/MEMBER EXCLUDED? Y/N \$1,000,000 E.L. EACH ACCIDENT N/A N \$1,000,000 E.L. DISEASE - EA EMPLOYEE (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below \$1,000,000 E.L. DISEASE - POLICY LIMIT

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
State of Rhode Island is included as additional insured except with respect to workers compensation

CERTIFICATE HOLDER	CANCELLATION
State of Rhode Island One Capitol Hill Providence, RI 02908	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
11011451166,114 52555	AUTHORIZED REPRESENTATIVE
	maria a. Barnowski

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# Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: THE DEPARTMENT OF ADMINISTRATIONS
OFFICE PF PURCHASES

ADDRESS: ONE CAPITOL HILL, PRIVIDENCE, RI 02908

SUBMITTED BY: CAM HVAC & CONSTRUCTION INC.

NAME: CATHERINE S. MORRA, SECRETARY

ADDRESS: 116 LYDIA ANN ROAD
SMITHFIELD, RI 02917

PRINCIPAL OFFICE: 116 LYDIA ANN ROAD
SMITHFIELD, RI 02917

[X] Corporation

[ ] Partnership

[ 1 Individual

[ ] Joint Venture

NAME OF PROJECT: (if applicable)

TYPE OF WORK: (file separate form for each Classification of Work)

[ ] General Construction

[X] HVAC

[ ] Electrical

[ ] Plumbing

[ ] Other: (Specify)

§ 1 ORGANIZATION

§ 1.1 How many years has your organization been in business as a Contractor?

§ 1.2 How many years has your organization been in business under its present business name? 17 YEARS

§ 1.2.1 Under what other or former names has your organization operated?

FORMERLY CAM AIR CONDITIONING & HEATING COMPANY INC.

§ 1.3 If your organization is a corporation, answer the following:

§ 1.3.1 Date of incorporation: JANUARY 15, 1974

§ 1.3.2 State of incorporation: RHODE ISLAND

§ 1.3.3 President's name: FRANK O. MONTI, SR., PRESIDENT

**ADDITIONS AND DELETIONS:** 

The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An Additions and Deletions Report that notes added information as well as revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added necessary information and where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

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User Notes: (1399736933)

§ 1.3.4 Vice-president's name(s)

# MICHAEL J. MONTI, VICE PRESIDENT ANTONY CENTRELLA, VICE PRESIDENT

- § 1.3.5 Secretary's name: CATHERINE S. MORRA, SECRETARY
- § 1.3.6 Treasurer's name: CAROL A. MONTI, TREASURER
- § 1.4 If your organization is a partnership, answer the following: N/A

§ 1.4.1 Date of organization: N/A

§ 1.4.2 Type of partnership (if applicable): N/A

§ 1.4.3 Name(s) of general partner(s) N/A

§ 1.5 If your organization is individually owned, answer the following: N/A

§ 1.5.1 Date of organization: N/A

§ 1.5.2 Name of owner:

N/A

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

N/A

§ 2 LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

PIPEFITTING & SHEET METAL MASTER LICENSE # 1411

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

#### RHODE ISLAND AND MASSACHUSETTS

- § 3 EXPERIENCE
- § 3.1 List the categories of work that your organization normally performs with its own forces. PIPEFITTING & SHEET METAL
- § 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)
  - § 3.2.1 Has your organization ever failed to complete any work awarded to it?

### NO CAM HAS NEVER FAILED TO COMPLETE ANY WORK AWARDED.

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

NO

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

NO

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

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(1399736933)

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

#### SEE ATTACHED

§ 3.4.1 State total worth of work in progress and under contract:

\$10,000,000.00

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

#### SEE ATTACHED

§ 3.5.1 State average annual amount of construction work performed during the past five years:

\$10,000,000.00

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

SEE ATTACHED

§ 4 REFERENCES

§ 4.1 Trade References:

SEE ATTACHED

§ 4.2 Bank References:

SEE ATTACHED

§ 4.3 Surety:

§ 4.3.1 Name of bonding company:

## NORTH AMERICAN SPECIALITY INSURANCE COMPANY

§ 4.3.2 Name and address of agent:

CRAIG MEEKER

160 GOULD STREET, SUITE 208

NEEDHAM, MA 02494

§ 5.1 Financial Statement.

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

SEE ATTACHED

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets; SEE ATTACHED

Other Assets:

SEE ATTACHED

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

#### SEE ATTACHED

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

#### SEE ATTACHED

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

EDWARD M. AVARISTA, LTD. 240 CHESTNUT STT., WARWICK, RI 02888

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

YES

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

N/A

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

NO

§ 6 SIGNATURE 29TH

§ 6.1 Dated at this day of NOVEMBER, 2011

CONSTRUCTION INC.

CATHERINE S.MORRA, SEC

Title: SECRETARY

§ 6.2

M being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

29TH

Subscribed and sworn before me this day of NOVEMBER, 2011

Notary Public:

AMEDEO A. PETRONIO, NOTARY PUBLIC

My Commission Expires: 6/19/13

# CONTRACTS ON HAND NOVEMBER 29, 2011

PROJECT NAME	OWNER	ARCHITECT	CONTRACT AMOUNT	PERCENT COMPLET	
WESTBOROUGH WASTEWATER TREATMENT PLANT UPGRADE	WESTBOROUGH TREATMENT PLANT BOARD	AECOM	\$627,777.00	95%	
	CHRISTOPHER PRATT 508-366-7615				
QUABBIN REGIONAL	QUABBIN REGIONAL				
MIDDLE/HIGH SCHOOL	SCHOOL DISTRICT	LPA ARCHITECTS	\$157,000.00	63%	
	CHRISTINE LYNCH 617-720-4466				
LOWER MILLS	BOSTON HOUSING				
APARTMENTS	AUTHORITY	DAVIS SQUARE ARCHITECTS	\$1,477,000.00	21%	
	EMANUEL GOODLOE 617-988-4186				
RENOVATIONS TO	CITY OF BOSTON	BAKER/WOHL			
CURTIS HALL	PUBLIC FACILITIES	ARCHITECTS	\$568,500.00	97%	
	JAMES McGAFFIN 617-635-0421				
	TOWN OF				
BURGESS ELEMENTARY SCHOOL	STURBRIDGE	DRA ARCHITECTS	\$2,520,000.00	53%	
	GEORGE FONTAINE 413-781-2020				
	MYSTIC VALLEY REGIONAL				
MYSTIC VALLEY REGIONAL SCHOOL	CHARTER SCHOOL	DIULLO ASSOCIATES, INC	\$392,781.00	69%	
	DUANE LEVY 781-935-0130	·		3370	
UPPER BLACKSTONE WWTF	UPPER BLACKSTONE	CAMP, DRESSER			
PHASE III	WATER POLLUTION DISTRICT	& McKEE, INC.	\$950,000.00	25%	
· · · · · · · · · · · · · · · · · · ·	THOMAS WALSH 508-755-1286		, , , , , , , , , , , , , , , , , , , ,		
	TOWN OF	DESIGN PARTNERSHIP OF			
JOHN D. RUNKLE SCHOOL	BROOKLINE	CAMBRIDGE	\$3,586,000.00	24%	
JOHN D. NOTKEE SCHOOL	TONY GUIGLI 617-730-2000	CAMBRIDGE	\$5,500,000.00	2470	
FITCHBURG BOILER	CITY OF		-		
	FITCHBURG	BLW ENGINEERS	\$948,500.00	76%	
GREEN REPAIRS		BLW ENGINEERS	\$340,500.00	7070	
	JEFF D'AMICO 508-589-5061				
COLUED WILE OF BILLY	CITY OF COLAFDANIE	MACHINE CROUP	¢220 400 00	00/	
SOMERVILLE ICE RINK	CITY OF SOMERVILLE	MAGUIRE GROUP	\$239,400.00	0%	
	ANTONIO PACITTI 781-595-8677	IA CLINICIZI LIUM APC	ļ		
	TOWN OF	JACUNSKI HUMES,			
DENNIS TOWN HALL	DENNIS	ARCHITECTS, LLC	\$304,500.00	83%	
	BRIAN FLORENCE 508-394-8300				
PARKHURST ELEMENTARY	TOWN OF				
SCHOOL	WINCHESTER	TAPPE ASSOCIATES	\$272,000.00	80%	
	NEIL FOLEY 781-721-7120				
DAVIES TECHNICAL	STATE OF				
HIGH SCHOOL PHASE II	RHODE ISLAND	ARDEN ENGINEERING	\$1,150,000.00	84%	
	WILLIAM OKERHOLM 401-728-1500				
HVAC UPGRADES AT	TOWN OF	KEANNE ENERGY			
COOLIDGE SCHOOL	SHREWSBURY	SOLUTIONS	\$210,401.00	99%	
	ROBERT COX 508-841-8513				
WORCESTER STATE COLLEGE	WORCESTER STATE	JOHNSON ROBERTS			
LRC 2nd FLOOR	UNIVERSITY	ASSOCIATES	\$67,555.00	95%	
	RICHARD RINGGARD 508-798-8797				
	TOWN OF	BARGMANN HENRIE &			
CENTER & NORTH TOWN HALL	CHELMSFORD	ARCHETYPE	\$450,000.00	15%	
	KRYSTAL BURROWS 617-327-3070				
	TOWN OF				
HUNT RECREATIONAL CENTER	CONCORD	BLW ENGINEERING	\$357,000.00	33%	
, G. H. REGREATIONAL CENTER	JOHN HARRIS 978-318-3039	DETT ELIGINEENING	\$337,000.00	33/8	
	CITY OF				
ACASSIZ SCHOOL BUILDING		CCC ADCUITECTS INC	\$65,000,00	1%	
AGASSIZ SCHOOL BUILDING	BOSTON	CSS ARCHITECTS, INC.	\$65,000.00	170	
	JOHN MAGUIRE 413-536-1624				
		CTATE OF DI			
RIC-ROBERTS HALL	STATE OF RI -RHOD ISLAND COLLEGE	STATE OF RI PURCHASING DEPT.	\$97,000.00	1%	

# PROJECTS COMPLETED IN THE LAST FIVE YEARS

													Γ					
% OF WORK PERFORMED BY OWN WORK FORCE	82%	%06	85%	%22	80%	%88 %88	76%	85%	57%	%56	95%	%56	86%	87%	85%	85%	73%	%89
DATE OF	DECEMBER 2007	JANUARY 2008	JUNE 2008	OCTOBER 2008	JANUARY 2007	OCTOBER 2008	MARCH 2009	MARCH 2009	DECEMBER 2006	JANUARY 2011	JANUARY 2010	FEBRUARY 2010	JUNE, 2011	JUNE, 2011	JUNE, 2011	SEPTEMBER, 2011	DECEMBER, 2010	SEPTEMBER, 2011
CONTRACT	\$1,335,256.00	\$1,005,311.00	\$598,038.00	\$539,376.00	\$1,034,427.00	\$3,188,965.00	\$2,149,000,00	\$1,382,280.00	\$693,973.00	\$377,200.00	\$377,200.00	\$377,200.00	\$307,373.00	\$188,500.00	\$763,390.00	\$308,237.00	\$1,315,200.00	\$1,167,105.00
ARCHITECT	SAS DESIGNS, INC.	GARCIA, GALUSKA & DeSOUSA	GARCIA, GALUSKA & DeSOUSA	GRIFFITH & VARY, INC.	DONHAM & SWEENEY, INC.	KAESTLE BOOS ASSOCIATES	RDK ENGINEERS	CAMBRIDGE SEVEN ASSOCIATES	TBA ARCHITECTS	SEA CONSULTANTS	SEA CONSULTANTS	SEA CONSULTANTS	MAGUIRE GROUP	DRA ARCHITECTS	TUROWSKI ARCHITECTS	MAGUIRE GROUP, INC.	RDK ENGINEERS	PERKINS & WILL
OWNER	TOWN OF MIDDLEBOROUGH	TOWN OF CUMBERLAND	TOWN OF CUMBERLAND	MIDDLEBOROUGH SCHOOL DEPT.	TOWN OF BELMONT	TOWN OF EASTON	DCAM	CITY OF	CITY OF	COMMONWEALTH OF MA MA MILTARY DIVISION	COMMONWEALTH OF MA MA MILITARY DIVISION	COMMONWEALTH OF MA	TOWN OF CONCORD	TOWN OF ARUNGTON	BRIDGEWATER STATE COLLEGE	TOWN OF CONCORD	TOWN OF WINCHESTER	DCAM
PROJECT NAME	MIDDLEBOROUGH EARLY CHILDHOOD CENTER	CUMBERLAND HIGH SCHOOL SCIENCE/CAFÉ ADDITION	CUMBERLAND HIGH SCHOOL RENOVATIONS	MIDDLEBOROUGH HIGH SCHOOL ROOFTOP UNIT REPLACEMENT	TWO BELMONT FIRE STATIONS	EASTON MIDDLE SCHOOL	WORCESTER STATE COLLEGE	W. CAMBRIDGE YOUTH & COMMUNITY CENTER	CAMBRIDGE MUNICIPAL BUILDINGS IMPROV.	BARRACK RENOVATION BUILDING 5232 CAMP EDWARDS	BARRACK RENOVATION BUILDING 5240 CAMP EDWARDS	BARRACK RENOVATION BULDING 5244 CAMP EDWARDS	CONCORD FIRE STATION	ARLINGTON HIGH SCHOOL	BSC-MAXWELL LIBRARY/ BOYDEN HALL	CONCORD FIRE STATION	MURACO ELEMENTARY SCHOOL HVAC REPLACEMENT	RENOVATIONS TO THE WILLIAM X. WALL EXPERIMENT STATION



116 LYDIA ANN RD. SMITHFIELD, RI 02917 (401) 232-7230 FAX (401) 232-7290

# TRADE REFERENCES

# **Buckley Associates**

385 King Street P.O. Box 1410 Hanover, MA 02339

**PHONE NUMBER**: 781-878-5000 **FAX NUMBER**: 781-871-9435 **CONTACT**: Paul McMahon x 264

# F.W. Webb Company

98 Lindbergh Avenue Methuen, MA 01844

PHONE NUMBER: 866-548-9322 FAX NUMBER: 781-325-7051 CONTACT: Norman Fine

# **Independent Pipe & Supply Corp.**

80 Coyle Avenue Pawtucket, RI 02860

PHONE NUMBER: 401-725-1700 FAX NUMBER: 401-724-7250 CONTACT: Joe Martin

# Lennox Industries, Inc.

7 Lopez Road Wilmington, MA 01887

PHONE NUMBER: 978-737-3213 FAX NUMBER: 978-657-7591 CONTACT: Kurt Spagnuolo

# TRADE REFERENCES

# **Trane**

50 Vision Blvd. East Providence, RI 02914

PHONE NUMBER: 401-435-1407 FAX NUMBER: 401-434-8537 CONTACT: Tom Stockbridge

# **Dunn & Bradstreet**

899 Eaton Avenue Bethlehem, PA 18025-9922

**PHONE NUMBER:** 800-333-0505 **FAX NUMBER:** 610-882-7400 **ACCOUNT NUMBER:** 06 391 5243



116 LYDIA ANN RD. SMITHFIELD, RI 02917 (401) 232-7230 FAX (401) 232-7290

# **BANK REFERENCES**

# CITIZENS BANK

639 PUTNAM PIKE GREENVILLE, RI

**PHONE NUMBER:** (401) 885-4951 **FAX NUMBER:** (401) 885-0994 **CONTACT:** DIANE CONARY

# **NAVIGANT CREDIT UNION**

1005 DOUGLAS PIKE SMITHFIELD, RI 02917

**PHONE NUMBER**: (401) 233-3132 **FAX NUMBER**: (401) 233-3140 **CONTACT**: JOANNE BAZ



# Cam H.V.A.C. & Construction Inc.

116 LYDIA ANN RD. SMITHFIELD, RI 02917 (401) 232-7230 FAX (401) 232-7290

**RESUMES** 



# Cam H.V.A.C. & Construction Inc.

116 LYDIA ANN RD. SMITHFIELD, RI 02917 (401) 232-7230 FAX (401) 232-7290

## RECORD OF PRINCIPALS

## RESUMES

FIRM: CAM H.V.A.C. & CONSTRUCTION INC.

116 LYDIA ANN ROAD SMITHFIELD, RI 02917 FID # 05-0353525 PHONE: 401-232-7230 FAX: 401-232-7290

Frank O. Monti, President 135 East View Avenue Cranston, RI 02920

1958	Graduate of LaSalle Academy
1958-1960	John Monti & Sons, General Contracting
1960-1965	Steamfitter Apprentice at Lutz Engineering
1965-1970	Steamfitter Journeyman Foreman/Service Technician at Lutz Engineering
1970-1974	Steamfitter Journeyman Foreman/Service Technician at Zimmerman Engineering
1974-Present	President, Estimator, Project Supervisor for CAM H.V.A.C. & Construction Inc.

NOTE: Mr. Monti has a Master Mechanical Contractor Class A. License No 1411 for the State of Rhode Island. He also has a Master Pipefitter License No. 007765 for the State of Massachusetts and is a licensed Refrigeration Contractor, #004525 for the State of Massachusetts

## Michael J. Monti - Vice President

5 Chardon Drive

Winchester, MA 01890

1988 – 1992 Business Administration, B.S.

1986 - Present Vice President and Project Supervisor for CAM H.V.A.C. & Construction Inc.

# Carol A. Monti - Treasurer 135 East View Avenue Cranston, RI 02920

1958

Graduate of Cranston East High School

1974 - 1979

Bookkeeper for CAM H.V.A.C. & Construction Inc.

1979 - Present Vice President of CAM H.V.A.C. & Construction Inc.

# Catherine S. Morra – Secretary 16 Long Court Cranston, RI 02920

1983

Graduated Cranston West High School

1986

Johnson & Wales University Associates of Science Degree

1986 - 1999

A-1 Court Reporters, Inc.

2003 - 2005

Cranston-Johnston Catholic Regional School

Teacher's Aide

2005 – 5/2008 Treasurer of CAM H.V.A.C. & Construction Inc.

Present

Corporate Secretary, Office Manager of CAM H.V.A.C. & Construction Inc.

# FOM

# Frank O. Monti, Sr., President

# Frank O. Monti, Sr., President

135 East View Avenue Cranston, RI 02920

1958	Graduate of LaSalle Academy
1958 -1960	John Monti & Sons, General Contracting
1960 -1965	Steamfitter Apprentice at Lutz Engineering
1965 -1970	Steamfitter Journeyman Foreman/Service Technician at Lutz Engineering
1970 -1974	Steamfitter Journeyman Foreman/Service Technician at Zimmerman Engineering
1974 - Present	President, Estimator, Project Supervisor for CAM H.V.A.C. & Construction, Inc.

# NOTE:

Mr. Monti also has a Master Mechanical Contractor Class A. - License No 1411 for the State of Rhode Island. He also has a Master Pipefitter - License No. 007765 for the State of Massachusetts and is a Licensed Refrigeration Contractor, No 004525 for the State of Massachusetts.

Name: Frank O. 1	Monti, Sr., President / Project Manager
Education:	LaSalle Academy, Professional Licensing - can provide further detail
Years in construction:	<u>35</u>
Years with applicant fin	rm: <u>35</u>
	w w
Projects completed in the last 5 years:	
1. Name of Project:	Harrington Hall, BSC
Cost of Project/Contract:	\$1,268,568.00
Type of Work:	New HVAC System Installed
Role of Individual:	Project Manager
Date Project Completed:	March 01, 2003
	2)
2. Name of Project:	Clough & Memorial Elementary Schools
Cost of Project/Contract:	\$2,196,384.00
Type of Work:	New HVAC System Installed
Role of Individual:	Project Manager
Date Project	July 2004

# Management Experience Background

pg.2

Name: <u>Fr</u>	ank O. Monti, Sr., President	cont'd
Projects completed in the last 5 years:	n	
± 121	e.	
3. Name of Project:	CCRI Geothermal Project	56
Cost of Project/Contract:	\$1,045,238.00	
Type of Work:	Geothermal HVAC System Installed	
Role of Individual	Project Manager	·
Date Project Completed:	April 01, 2004	1 1
	375	
		.20
4. Name of Project:	UMASS Dartmouth, MA	
Cost of Project/Contract:	\$ 125,000.00	
Type of Work:	Computer Room System Installed	
Role of Individua	: Project Manager	
Date Project Completed:	December, 2005	

# MJM

# MICHAEL J. MONTI

# Vice President

Michael J. Monti SS#039-44-1281

Vice President / Project Manager / Supervisor 44 Robinhood Road Winchester, Massachusetts 01890

#### Objective

As an officer of CAM H.V.A.C. & Construction, Inc.; it is my goal to ensure that our company provides the highest quality equipment; and offers the finest and most conscientious service available.

## Education

1988-1992 University of Rhode Island - Business Administration, B.S.

1997 Builders Association of Boston, MA Contractor's Supervisor License

## Work History

1986-Present

Vice President / Project Supervisor for CAM H.V.A.C. & Construction, Inc.

1994 Automatic Chlorination Pumps - U. S. Navy Contact: Paul Keating Ph: 401/841-2543

1995 Rhode Island College - Thorpe Hall

State of Rhode Island

Contact: John Vickers

Ph: 401 / 456-8240

1996 Mary Ellen McCormack

Boston Housing Authority

Contact: Johsua Barnett Ph:

Ph: 617 / 451-1250

1997 Malden High School

City of Malden

Contact: George Memmolo Ph: 617/397-7017

Name: Michael J	. Monti, Vice President / Project Manager
Education:	Bachelor of Science Degree in Business, URI
Years in construction:	<u>25</u>
Years with applicant fire	rm: 25
Projects completed in the last 5 years:	
1. Name of Project:	Easton Middle School
Cost of Project/Contract:	\$3,285,797.00
Type of Work:	New HVAC System Installed
Role of Individual:	Project Manager
Date Project Completed:	March 31, 2009
2. Name of Project:	Boston Renaissance Charter Public School
Cost of Project/Contract:	\$3,417,910.00
Type of Work:	HVAC & Mechanical Upgrades
Role of Individual:	Project Manager
Date Project Completed:	September, 2010

Name: Mich	nael J. Monti, Vice President cont'd
Projects completed in the last 5 years:	
3. Name of Project:	Clarke Middle School
Cost of Project/Contract:	\$1,977,777.00
Type of Work:	Mechanical Upgrades
Role of Individual:	Project Manager
Date Project Completed:	September, 2009
4. Name of Project:	URI Fogarty Building
Cost of Project/Contract:	\$1,628,915.00
Type of Work:	Air Handling Unit Replacement & Mechanical Upgrades
Role of Individual:	Project Manager
Date Project Completed:	July, 2009
5. Name of Project:	West Cambridge Youth Center
Cost of Project/Contract:	\$1,382,280.00
Type of Work:	New HVAC System Installed – 10 Roof Top Units
Role of Individual:	Project Manager
Date Project Completed:	March, 2009

Name: Mich	nael J. Monti, Vice President cont'd
Projects completed in talest five years:	he
6. Name of Project: Cost of	Waltham Prospect Terrace Apartments
Project/Contract:	\$349,000.00
Type of Work:	Boiler Room Renovations
Date Project Completed:	September, 2009
7. Name of Project:	RIC-Gaige Hall
Cost of Project/Contract:	\$189,732.00
Type of Work:	New HVAC System Installed
Role of Individual:	Project Manager
Date Project Completed:	November, 2009
8. Name of Project:	Davies Vocational High School
Cost of Project/Contract:	\$523,177.00
Type of Work:	HVAC Upgrades
Role of Individual:	Project Manager
Date Project Completed:	November, 2010

Name: Micl	hael J. Monti, Vice President cont'd
Projects completed in talest five years:	the
9. Name of Project:	City of Marlborough Cooling Tower
Cost of Project/Contract:	\$81,619.00
Type of Work:	Cooling Tower Replacement
Role of Individual:	Project Manager
Date Project Completed:	January, 2010
10. Name of Project:	Wrentham Development Center
Cost of Project/Contract:	\$553,448.00
Type of Work:	HVAC Upgrades
Role of Individual:	Project Manager_
Date Project Completed:	November, 2010
11. Name of Project:	Cambridge Boiler Replacements-Three Buildings
Cost of Project/Contract:	\$523,177.00
Type of Work:	Boiler Replacements
Role of Individual:	Project Manager
Date Project Completed:	June, 2011

Name: Mic	hael J. Monti, Vice President	cont'd
Projects completed in last five years:	the	
12. Name of Project:	Arlington High School	•••
Cost of Project/Contract:	\$188,500.00	
Type of Work:	Boiler Replacements	
Role of Individual:	Project Manager	
Date Project Completed:	November, 2010	
13. Name of Project:  Cost of	Tarkiln Community Center	
Project/Contract:	\$57,540.00	
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	August, 2010	
14. Name of Project:	Farragut School	
Cost of Project/Contract:	\$444,444.00	
Type of Work:	HVAC	
Role of Individual:	Project Manager	·····
Date Project Completed:	November, 2010	

Name: Mich	nael J. Monti, Vice President cont'd
Projects completed in t last five years:	he
15. Name of Project;	UMass Medical Center
Cost of Project/Contract:	\$47,323.00
Type of Work:	HVAC Replacement
Role of Individual:	Project Manager
Date Project Completed:	July, 2010
16. Name of Project:	Lawrence Senior Center
Cost of Project/Contract:	\$37,000.00
Type of Work:	HVAC Upgrades
Role of Individual:	Project Manager
Date Project Completed:	December, 2010
17. Name of Project:	Marlborough High School
Cost of Project/Contract:	\$59,850.00
Type of Work:	HVAC Upgrades
Role of Individual:	Project Manager
Date Project Completed:	November, 2010

Name: Mich	ael J. Monti, Vice President	cont'd
Projects completed in the last five years:	ne	
18. Name of Project:	West Cambridge Youth Chilled Water System	***
Cost of Project/Contract:	\$56,157.00	-
Type of Work:	HVAC System Upgrade	
Role of Individual:	Project Manager	
Date Project Completed:	July, 2010	
19. Name of Project:	Pawtucket Redevelopment Agency	
Cost of Project/Contract:	\$48,451.00	
Type of Work:	HVAC RTU Replacement	
Role of Individual:	Project Manager	

Date Project Completed:

August, 2010

(508) 278-0849

# SUMMARY OF QUALIFICATIONS:

Offering over 28 years experience in managing various size private and public projects. Also experienced in estimating/engineering design build projects. Extensive background in purchasing of equipment: accustomed to meeting and selecting vendors, issuing request for bids and evaluating bids.

# **EMPLOYMENT:**

1/2007 to

CAM HVAC & CONTRUCTION

present

Smithfield, RI

Vice President/Project Manager

Manage various size public HVAC/Prime construction projects for this mutli-million dollar HVAC/Construction Company.

3/96 to

MILLIS PLUMBING CO., INC.

12/2006

Walpole, MA

Project Manager

Manage various size HVAC and plumbing projects for this mutli-million dollar mechanical contractor. Duties also included designing of HVAC and plumbing systems for design build projects. Estimating for various size projects. Worked in field on private projects to as plumbing apprentice in order to obtain plumbing license.

7/93 to

BONNER SHEET METAL CORPORATION

2/96

Worcester, MA

Senior Project Manager

Manage various size public and private HVAC projects for this multi-million dollar sheet metal contractor. Duties also included the designing of HVAC systems for design build projects.

6/84

J J BAFARO INC. (d.b.a Ideal Sheet Metal and Artic Refrigeration)

to 7/93 Worcester, MA

Design Engineer

Oversaw all facets of the Engineering Department for this multi-million dollar mechanical contractor, including supervision of two Designers/Draftsmen. Accountable for designing, drafting and project management of various size residential, commercial and industrial HVAC and plumbing systems and also refrigeration systems for supermarkets.

9/82 to

**MEA ENGINEERING** 

6/84

Waltham, MA

## Designer

Responsible for design and drafting of various size plumbing and sprinkler projects.

#### **EDUCATION:**

WENTWORTH INSTITUTE OF TECHNOLOGY, Boston, MA B.S. in Engineering Technology, 1982 graduated on Deans List A.S. in Engineering, 1980

# PROFFESIONAL AFFILIATIONS:

- Member, American Society of Plumbing Engineers (ASPE)
- Member, American Society of Heating, Refrigeration and Air Conditioning Engineers (ASHRAE)

## **PROFFESIONAL LICENSES:**

Cam HVAC & Construction Massachusetts Corporate Plumbing & Gasfitting License Massachusetts Master Plumbing License Massachusetts Journeymen Plumbing License Massachusetts Oil Burner License

Name: Anthony Centrella / Project Manager

Education:	Bachelor of Science Degree in Business, URI
Years in construction:	27
Years with applicant fi	rm: <u>3</u>
Projects completed in the last 5 years:	
1. Name of Project:	Holliston Police Station
Cost of Project/Contract:	\$589,200.00
Type of Work:	HVAC Renovations
Role of Individual:	Project Manager
Date Project Completed:	August 26, 2009
2. Name of Project:	Worcester State College
Cost of Project/Contract:	\$2,332,032.85
Type of Work:	HVAC Renovations
Role of Individual:	Project Manager
Date Project Completed:	August 11, 2009

Name: Ant	hony Centrella, Project Manager	cont'd
Projects completed in last five years:	the	
3. Name of Project:	Mart Storage/Maintenance Facility Construction	
Cost of Project/Contract:	\$ 574,897.84	
Type of Work:	HVAC & Mechanical systems Renovations	
Role of Individual:	Project Manager_	_
Date Project Completed:	February 28, 2009	_
4. Name of Project:	Mattapoisett Free Public Library	
Cost of Project/Contract:	<u>\$461,844.00</u>	
Type of Work:	HVAC/Mechanical Upgrades	
Role of Individual:	Project Manager	

February 1, 2008\_

Date Project Completed:

Name: Antl	nony Centrellla, Project Manager	cont'd
Projects completed in the last 5 years:		
5. Name of Project:	Northboro Senior Center	
Cost of Project/Contract:	\$707,507.18	=
Type of Work:	Mechanical Upgrades	
Role of Individual:	Project Manager	•
Date Project Completed:	November 13, 2009	
6. Name of Project:	Upper Blackstone WWTF Phase II	_
Cost of Project/Contract:	\$712,039.66	-
Type of Work:	Air Handling Unit Replacement & Mechanical Upgrad	<u>es</u>
Role of Individual:	Project Manager	
Date Project Completed:	November 19, 2009	=
7. Name of Project:	UMass Amherst-Morrill Building	
Cost of Project/Contract:	\$82,165.00	_
Type of Work:	HVAC & Mechanical Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	January, 2010	

## Management Experience Background

pg.13

Name: Ant	hony Centrella, Project Manager	cont'd
Projects completed in last five years:	the	
8. Name of Project:	Cumberland High School Science/Café Addition	
Cost of Project/Contract:	\$1,005,311.00	
Type of Work:	New HVAC & Mechanical systems Installed	
Role of Individual:	Project Manager_	
Date Project Completed:	January 1, 2008	_
9. Name of Project:	Franklin DPW	
Cost of Project/Contract:	\$613,000.00	)
Type of Work:	New HVAC System Installed	
Role of Individual:	Project Manager	
Date Project Completed:	November 1, 2008	

Name: Anthony Centrella, Project Manager cont'd Projects completed in the last five years: Middleborough Early Childhood Learning Center 10.Name of Project: Cost of Project/Contract: \$ 574,897.84 Type of Work: HVAC Renovations Role of Individual: Project Manager Date Project Completed: December 1, 2007 Crescent & East St. Water Treatment Plants - E.Bridgewater 11. Name of Project: Cost of Project/Contract: \$394,000.00 HVAC/Mechanical Upgrades Type of Work: Role of Individual: Project Manager Date Project Completed: June 20, 2008 12.Name of Project: Old Colony Correction Center Cost of Project/Contract: \$1,901,566.35 Type of Work: HVAC Replacement Role of Individual: Project Manager

Date Project Completed:

July, 2010

Anthony Centrella, Project Manager cont'd Name: Pearle Crawford Memorial Library 13. Name of Project: Cost of Project/Contract: \$553,448.00 Type of Work: HVAC Upgrades Role of Individual: Project Manager Date Project Completed: August, 2010 14. Name of Project: Heffron A & B Various Upgrades Cost of Project/Contract: \$704,672.07 Type of Work: HVAC Upgrades Role of Individual: Project Manager Date Project Completed: September, 2010 Bridgewater State College-Harrington Hall 15. Name of Project: Cost of Project/Contract: \$197,866.00 Type of Work: HVAC/Mechanical Upgrades Role of Individual: Project Manager Date Project Completed: June, 2010

Name: Anthony Centrella, Project Manager cont'e				
16. Name of Project:	Camp Edwards Building 5240	_		
Cost of Project/Contract:	\$377,200.00	_		
Type of Work:	HVAC Upgrades			
Role of Individual:	Project Manager_			
Date Project Completed:	September, 2010			
17. Name of Project:	Camp Edwards Building 5232			
Cost of Project/Contract:	\$377,200.00	=		
Type of Work:	HVAC Upgrades	_		
Role of Individual:	Project Manager	_		
Date Project Completed:	September, 2010			
18. Name of Project:	Camp Edwards Building 5244			
Cost of Project/Contract:	\$390,765.00	<del></del>		
Type of Work:	HVAC Upgrades	_		
Role of Individual:	Project Manager	_		
Date Project Completed:	September, 2010	=t·		

Name: Anthony Centrella, Project Manager con		
19. Name of Project:	Bridgewater Stet College-Maxwell Library	TOWN COMPLETE COMPLETE
Cost of Project/Contract:	\$78,300.00	
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	August, 2009	
20. Name of Project:	Swansea Luther School	
Cost of Project/Contract:	\$57,100.00	_
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	November, 2010	
21. Name of Project:	New Bedford High School	_
Cost of Project/Contract:	\$147,000.00	
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	November, 2010	

Name: Anthony Centrella, Project Manager cor		
22. Name of Project:	Edgartown Water Dept. Control Center	
Cost of Project/Contract:	\$34,500.00	_
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	_
Date Project Completed:	December, 2010	-
23. Name of Project:	Natick High School	
Cost of Project/Contract:	\$88,888.00	_
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	September, 2010	
24. Name of Project:	Renovations to the William X. Wall Experiment Stat	ion
Cost of Project/Contract:	\$1,167,105.00	
Type of Work:	HVAC Upgrades	
Role of Individual:	Project Manager	
Date Project Completed:	November, 2010	



## Cam H.V.A.C. & Construction Inc.

116 LYDIA ANN RD. SMITHFIELD, RI 02917

(401) 232-7230 FAX (401) 232-7290

### **FINANCIALS**

CAM H.V.A.C. & CONSTRUCTION, INC. DECEMBER 31, 2010

## CAM H.V.A.C. & CONSTRUCTION, INC. DECEMBER 31, 2010

#### CONTENTS

Balance Sheet

Statement of Income

Statement of Retained Earnings

Statement of Cash Flows

Notes to Financial Statements

Statement of Income-Schedule of Operating Expenses

Statement of Income-Schedule of Cost of Revenue

Accountants' Report

Supplementary Information

## Edward M. Avarista, Ltd. CERTIFIED PUBLIC ACCOUNTANTS

EDWARD M. AVARISTA, ESQUIRE, CPA, MST DENISE A. CABRAL, CPA, MST LINDA C. SMITH. CPA

To the Shareholders' CAM H.V.A.C. & Construction Inc. Smithfield, RI 02917

We have reviewed the accompanying balance sheet of CAM H.V.A.C. & Construction Inc., as of December 31, 2010 and the related statements of income, retained earnings and cash flows for the year then ended. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the review in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. Those standards require us to perform procedures to obtain limited assurance that there are no material modifications that should be made to the financial statements. We believe that the results of our procedures provide a reasonable basis for our report.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with accounting principles generally accepted in the United States of America.

Our review was made for purpose of expressing limited assurance that there are no material modifications that should be made to the financial statements in order for them to be in conformity with generally accepted accounting principles. The accompanying supplementary information contained in the schedules of contracts in progress and completed jobs is presented only for supplementary analysis purposes and has been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements. We did not become aware of any material modifications that should be made to this supplementary information.

March 15, 2011

Edward M. Avarista, CPA Ltd.

Edward M avant CDA LTR

240 CHESTNUT ST., (AT JEFFERSON BLTD.), WARWICK RI, 02888 (401) 467-3333

231 OLD TOWER HILL ROAD, WAKEFIELD RI, 02879 (401) 788-9900

# CAM H.V.A.C. & CONSTRUCTION INC. Balance Sheet December 31, 2010

#### ASSETS

Current Assets		
* ************************************	1,709,151.30	W A 2
Cash Cmith Parney Acct	286,024.50	
Investments -Smith Barney Acct. Marketable Securities	0.00	× 1.60
Accounts Receivable (including	*	
retainage of \$ 365,320.00)	744,953.12	
Inventory	4,621.39 2,830.00	10
Plan Deposits	46,105.00	** **
Prepaid Insurance Costs and Recognized Profit in	10,100	
excess of Billings on uncom-	* * 1	
pleted Contracts	1,075,135.00	
Employee Advances	750.00	
	***	3,869,570.31
Total Current Assets	884	0,000,0
142	V × = 9	
Fixed Assets	8 · · · · · · · · · · · · · · · · · · ·	Ç.
TIXED TIPECT	020 50	2.8
Machinery and Equipment	355,232.59 529,063.54	
Vehicles .	183,356.67	8 3 5 5
Office Furnishings & Equipment	200700	
Sub-total	1,067,652.80	50
Less:Accum. Depreciation	(1,057,199.97)	
ECDD. Hooding a Property of the Control of the Cont		10,452.83
Net Fixed Assets		10,152.05
,	e	51
Other Assets	+5	
0	i) ii h	0.00
Total Other Assets		0.00
momat accome	1 B 21 B 105 E	3,880,023.14
TOTAL ASSETS	72	

# CAM H.V.A.C. & CONSTRUCTION INC. Balance Sheet December 31, 2010

## LIABILITIES AND STOCKHOLDER'S EQUITY

Current Liabilities			K.
Accounts Payable Current Portion L\T Debt Payroll Taxes Payable Corp.Income Tax Payable	ę°	1,084,789.96 4,999.47 6,620.86 3,360.00	2 25:
Billings in excess of Costs and Recognized Profit on uncompleted Contracts Mass Sales Tax Payable		1,404,076.00 139.05 2,228.72	*
RI Sales Tax Payable AFLAC W\H Accrued Sales tax -Other Accrued Pension Plan Expense		181.80 2,176.65 100,000.00	e :: :: :: :: :: :: :: :: :: :: :: :: ::
Total Current Liabilities		<u> </u>	2,608,572.51
Long Term Liabilities	æ 20	K 8	
Long-term Liabilities		2 4X	11,647.37
Total Liabilities	2 AC 20	eng <sup>eng</sup>	2,620,219.88
Stockholder's Equity  Common Stock, 1000 shares	5		* ·
authorized, 100 shares issued and outstanding Retained Earnings		5,000.00 1,254,803.26	90
Total Stockholder's Equity	14	05	1,259,803.26
, *	e 6	* * * * * * * * * * * * * * * * * * *	
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY		8	3,880,023.14

# CAM H.V.A.C. & CONSTRUCTION INC. Statement of Income For the Twelve Months Ended December 31, 2010

	Year-to-Date		%
	1,057,467.04 1,139,806.65	a u	90.7
Total Revenue	2,197,273.69	20" () 8	100.0
Cost of Revenue-Design and Const Cost of Revenue-Service Dept.	9,000,825.05 912,314.75		73.8 7.5
Total Cost of Revenue (Schedule)	9,913,139.80		81.3
Gross Profit from Operations	2,284,133.89	7	18.7
	1,976,602.79		16.2
Income before Other Items	307,531.10		2.5
Other Items Misc. Income	5,588.83	3	.1
Decrease in Cash Value of Annuity Interest Income State Income Tax	4,217.54 <sup>7</sup> 7,079.88 (11,960.00)		.0 .1 (.1)
Total Other Items	4,926.25	É	.0
Net Income	312,457.35		2.6

### CAM H.V.A.C. & CONSTRUCTION INC. Statement Of Retained Earnings December 31, 2010

## Accumulated Adjustments Account

	77			
	Beginning Balance Net Income	93 F	,	1,101,573.63 312,457.35
	Distributions to Shareholder			159,227.72
	Ending Balance			1,254,803.26
	* * * * * * * * * * * * * * * * * * *	70 =	× 18 ,2 =	
T	otal Retained Earnings		5° X	1,254,803.26
_	-	*		

# CAM H.V.A.C. & CONSTRUCTION, INC. Statement of Cash Flows For the Twelve Months Ended December 31, 2010

## Cash Flows From Operating Activities

E E		E)
Net Income	14 miles	\$ 312,457.35
Adjustments to reconcile net income to net		
cash provided by operations:		104 (11 00
Depreciation		124,611.00
Decrease (increase) in receivables		(130,088.72)
Decrease (increase) in inventory	P	(1,317.41)
Decrease (increase) in deposits & prepaid items		(43,883.89)
Decrease (increase) in costs and recognized		
profit in excess of billings on		164,471.00
uncompleted contracts	9	139,794.18
(Decrease) increase in accounts payable	20	48,994.10
(Decrease) increase in other liabilities	•	5,453.79
(Decrease) increase in taxes payable		5,455.15
(Decrease) increase in billings in excess		
of costs and recognized profit on		185,750.00
uncompleted contracts	. 8	105,750.00
	4	806,241.40
Net Cash Provided By Operating Activities		000,241.40
9 (1 <sup>20)</sup> 90 (844)		
Cash Flows From Investing Activities		2
Cabit 110Wb 110W 111V 0b 01125 11001		
Purchase of fixed assets	_	(119,585.83)
Net Cash Used By Investing Activities		(119,585.83)
_	*	
¥t ⊕	4	
Cash Flows From Financing Activities		
- I I I D I I I I I I I I I I I I I I I		(4,407.29)
Increase in Smith Barney Investment Account		(159,227.72)
Distributions to shareholder		(48,978.53)
Reduction of long-term debt	e s	(40,570.55)
Net Cash Provided By Financing Activities		(212,613.54)
Net Cash Provided by Financing Accivities	· ·	(212/013.51/
Net Increase in Cash		474,042.03
Cash, beginning of year		1,235,109.27
casii, begining on jean	Añs.	
Cash, end of year_	5	\$ 1,709,151.30
	=	

See Accountants' Report and Accompanying Notes to Financial Statements

# CAM H.V.A.C. & CONSTRUCTION, INC. Statement of Cash Flows For the Twelve Months Ended December 31, 2010

Supplemental Disclosures of Cash Flows Information	347	
Cash paid during the year for: Interest	 \$	1,301.47
Supplemental Disclosures of Non-Cash Investing		W SPE
and Financing Activities  Capital expenditures financed	\$	.00

#### Note 1 - Summary of Significant Accounting Policies

#### Revenue Recognition

Income from long-term contracts is reported on the basis of estimates of the percentage-of-completion of individual contracts, commencing when progress reaches a point where experience is sufficient to estimate final results with reasonable accuracy. That portion of the total contract price is accrued which is allocable, on the basis of percentage-of-completion, to contract expenditures, incurred and work performed. As these contracts extend over more than one year, revisions in cost and income estimates during the course of the work are reflected in the accounting period in which the facts which require the revision become known.

Income from short-term contracts is reported upon the substantial completion of each contract.

At the time a loss on a contract becomes known, the entire amount of the estimated ultimate loss is accrued.

Retainage provisions of the contracts currently in progress provide for amounts to be withheld from payment by the customer until completion and approval of the project. It is the Company's policy to invoice such retainage and include the amount in the accounts receivable on the percentage-of-completion method.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid short-term investments and cash value of annuities to be cash equivalents.

#### Allowance for Doubtful Accounts

The Company uses a percentage of accounts receivable as a bad debt deduction and is estimated by management on an annual basis. Bad debt expense for 2010 was \$12,407.21.

#### Fixed Assets

Fixed assets are carried at cost. Expenditures for maintenance and repairs are charged directly against income in the year they arise. Major renewals and betterments are capitalized and depreciated.

#### Note 1 (Continued)

Depreciation is provided for by using the modified accelerated cost recovery system over the estimated useful lives of the assets which are as follows:

Machinery and equipment	7	years
Vehicles	5	years
Office furnishing and equipment	7	years

#### Inventory

Inventory is stated at the lower of cost or market.

#### Income Taxes

The Company has elected non-taxable status under Sub-Chapter S of the Internal Revenue Code as a small business corporation and accordingly each stockholder will include their pro rata share of taxable income in their individual income tax returns.

#### Use of Estimates in Financial Statements

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Advertising Costs

Non direct-response advertising costs, amounting to \$2,509.88 were expensed as incurred.

## Note 2 - Related Party Transaction

The Company pays all maintenance expenses and property taxes of its facility. Said facility is owned by a family limited partnership in which the shareholder of the company is a 1% general partner. Rental payments totaled \$90,000. during 2010.

## Note 3 - Distributions to Shareholders

Distributions during 2010 totaled approximately \$159,227. The distributions were used to pay the shareholder's 2009 income tax liability related to company profit and estimated tax payments for 2010.

#### Note 4 - Pension Plan

The Company has a pension plan which covers all eligible employees. Contributions are determined on an annual basis by management. A \$100,000. contribution was made for 2010.

#### Note 5 - Lease Obligation

Minimum total annual lease payments are as follows:

2011 - 27,066.33 2012 - 4,185.09

## Note 6 - Concentration of Credit Risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash deposits. The Company generally limits its exposure to credit risk from balances on deposit in financial institutions in excess of the FDIC-insured limit. However, cash balances in excess of this limit occurred at various times during the year.

#### Note 7 - Long-Term Debt

Loan payable to the shareholder, non-interest bearing, no due date as to re-payment \$ 11,647.37

Loan payable to a bank, payable monthly, \$1,690 including 8.445% interest, secured by equipment

4,999.47

Less: Current portion

(4,999.47)

\$ 11,647.37

Principal debt reduction during the next five years are as follows:

2011 - 4,999.47 2012 - .00 2013 - .00 2014 - .00 2015 - .00

\$ 4,999.47

### CAM H.V.A.C. & CONSTRUCTION INC. Statement of Income-Schedule of Operating Expenses For the Twelve Months Ended December 31, 2010

K Company of the Comp	13	Year-to-Date	%
	-		6
Advertising		2,509.88	. 0
Auto and Truck		43,922.23	. 4
Bad Debts		12,407.21	.1
Bank Charges		3,567.28	- O
Client Entertainment		3,864.99	. 0
Depreciation		124,611.00	1.0
Dues and Subscriptions		11,184.36	.1
Freight		3,310.89	. 0
Equipment Rental		7,492.47	. 1
Employee Benefits	•	281,893.30	2.3
Gas and Oil		99,471.11	. 8
Insurance-General		201,479.36	1.7
Interest		1,301.47	. 0
Legal and Professional		52,625.73	. 4
Miscellaneous	*	2,011.81	<u> </u>
Office		22,179.06	. 2
Payroll Taxes	#	161,315.35	1.3
Pension Expense		100,000.00	. 8
Postage		4,774.37	* O
Rent	5-1	90,000.00	. 7
Repairs and Maintenance		31,143.61	. 3
Salaries-Project Managers		214,191.90	1.8
Salaries-Officer's		66,300.00	• 5
Salaries-Clerical & Accounting		155,610.75	1.3
Salaries-Estimating		142,173.80	1.2
Service Contracts	100	11,183.41	.1
Specs and Prints State Fees		684.95 186.50	. 0
Taxes-Tangible & Real Estate		27,566.39	. 2
Taxes-Other		2,377.50	. 0
Telephone		29,756.08	. 2
Tool Expense		5,464.00	.0
Travel		805.20	.0
Truck & Auto Leases		32,348.74	. 3
Uniforms		8,286.64	.1
Utilities		18,601.45	. 2
	2		-
Total Operating Expenses		1,976,602.79	16.2

## CAM H.V.A.C. & CONSTRUCTION INC. Statement of Income-Schedule of Cost of Revenue For the Twelve Months Ended December 31, 2010

	Year-to-Date	0.
		8
Cost of Revenue-Design & Const.		
Materials	4,226,052.20	34.7
Direct Labor	2,051,753.18	16.8
Subcontractors	2,576,143.38	21.1
Equipment Rental	7,120.62	.1
Permits and Bonds	139,755.67	1.2
\$ub-total	9,000,825.05	73.8
	<del></del>	
y S	*	
	α	(€
Cost of Revenue-Service Dept.		
Materials-Service Dept.	323,291.13	2.7
Subcontractors-Service Dept.	782.00	.0
Direct Labor-Service Dept.	588,241.62	4.8
	300,211.02	4.0
Sub-total	912,314.75	7.5
•	712,311.73	7.5
**	W 987	6
	556 	
Total Cost of Revenue	9,913,139.80	81.3
	- 7 = 2 7 = 2 7 = 3	01.5

# CAM H.V.A.C. & CONSTRUCTION, INC. COMPLETED JOBS SCHEDULE DECEMBER 31, 2010

		Final	
Contract	£	Contract	Final Gross
Name		Price	Profit
		. 5	a)
Cambridge	S	\$ 1,569,090	\$ 345,544
Blackstone		712,040	163,206
URI		1,696,137	432,377
"Clarke"		2,015,836	462,506
Holliston		583,353	97,050
NorthBoro		707,057	171,559
Dennis WNT		187,348	29,096
Needham		120,253	87,937
Hingham		610,030	186,346
Pearle		553,448	44,598
Lawrence	•	1,167,105	106,100
Old Colony		1,901,566	336,280
Waltham		371,163	51,513
Cambridge		47,323	14,942
BSC	5.	78,300	22,626
U Mass Medical		47,323	9,674
Pawtucket		48,451	10,929
Navv		49,986	23,986

CAM H.V.A.C. & CONSTRUCTION, INC. CONTRACTS IN PROGRESS DECEMBER 31, 2010

Under

	And	(Over)	Billing	727	(20,121)	(000,400)	104.515	(125,114)	(112,254)	(110,957)	(139,270)	(23,987)	(31,002)	(101,092)	24,757	(52,782)	(4,020)	8,105	(43,580)	(21,096)	(53,972)	107,661	140,522	254,349	33,872	26,338	14,598	8,681	19,623	, 39,726	13,476		\$ (328,941)
E		BILIEG	To Date	* 353	20,000	ייי ססק באלוני.	370.532	394,903	387,723	391,425	704,672	57,540	433,333	1,231,190	1,805	246,430	62,269	33,812	147,000	52,496	500,493	39,965	62,017	330,195	23,503	-0-	-0-	-0-	-0-	-0-	-0-		\$9,908,845
		garned	Revenue	894 722	002 057 6	2, 730, 300 2, 787 ABA		269,789	275,469	280,468	565,402	33,553	402,331	1,130,098	26,562	193,648	58,249	41,917	103,420	31,400	446,521	147,626	202,539	584,544	57,375	26,338	14,598	8,681	19,623	39,726	13,476	8	\$9,579,904
	ď	φ_	Complete	76 7*	** · · · · · · · · · · · · · · · · · ·	3 d	0.4 9.80	68.3%	71.0%	71.68	80.2%	58.3%	90.5%	85.48	71.8%	78.6%	64.9%	73.4%	70.48	59,88	75.48	48.0%	35.7%	76.68	2.3%	100.0%	2.3%	2.28	2.18	1. L	1.2%		
	1 1 1 1 1	ESC. IOCAL	Costs	7.061.005	3,239,982	. 451,956	606,161	355,150	355,258	353,658	688,825	52,320	444,444	1,315,530	31,590	220,188	78,186	44,739	116,205	43,746	558,222	305,544	560,338	763,390	2,520,000	25,663	622,164	392,781	875,219	3,586,900	1,097,000		\$20,765,264
35	1	וייי לספר	TO COMPLETE	247.621	632,856	31,700	152,602	112,519	102,855	100,251	136,138	21,811	42,113	184,413	8,912	47,161	27,471	11,896	34,450	17,579	137,166	158,796	352,869	178,846	2,462,625	-0-	607,702	384,100	857,141	3,546,274	1,084,145	7	\$11,682,012
	£ 000	מי ה	Date	813.384	2,607,126	420.256			252,403	253,407	552,687	30,509	402,331	1,124,117	22,678	173,027	50,715	32,843	81,755	26,167	421,056	146,748	199,807	584,544	57,375	25,663	14,462	8,681	18,078	39,726	12,855		\$9,068,590
	100		Gross Froile	106,100	177,928	71.221	28,718	39,753	32,465	37,767	15,847	5,220	-0-	7,000	5,410	26,242	11,615	12,361	30,795	8,750	33,761	1,829	7,662	-0-	-0-	919	5,836	-0-	74,781	-0-	93,000		2
	Contract	o di ind	FLICE	1,167,105	3,417,910	5,231,177	634,879	394,903	387,723	391,425	704,672	57,540	444,444	1,322,530	37,000	246,430	108,88	57,100	147,000	52,496	591,983	307,373	568,000	763,390	2,520,000	26,338	628,000	392,781	950,000	3,586,000	1,150,000		¥
	Contract Name			Lawrence	Boston Renn.	Davies	Westboro	Camp Ed 5232	Camp Ed 5240	Camp Ed 5244	Heffron Blds	Tarklin	Farragut	Muraco	Lawrence Sr	Arlington	Natick	Swansea	New Bedford	Edgartown	Cambridge	Concord Fire	Curtis Hall	Boyden	Burgess	Wrentham	Camp Edwards	Mystic	Upper BLA	Runkle	Davieb % 1 %		TOTALS